å™æ›¦ä¸œ

Dear Prof. Goldwasser and all,

Many thanks!
Regarding the detailed schedule, we appreciate your arrangement. I have listed the primary schedule combing with your suggestions so far, which is attached to the mail. We will update with you for the TBD (to be discussed) section and confirm with all the details as soon as possible.

The followings are the points according to the order in the previous mail:

1. Projects in 3D printing:

   Thank you for the introduction! Is it possible for Mr. SUN and Ms. MAN to visit the company on site on the morning of May 13th.(next Wednesday, while others are seeing the BIOMED Exhibit)?

   Could you please kindly offer us the contact information of the company, so that Ms. MAN will confirm with them?

2. Transportation:

   Thank you for the arrangement! We still would like to have the contact information of the service you recommended. Since our member will have some separate arrangements, we think it will be better to arrange another car for their entire stay.

   With your information, I will contact the service on May 10th, after arriving in Tel Aviv.

3. Meeting Room:

   I just would like to make sure about the arrangement. It is very kind of you to arrange so. Please keep your meeting room.

4. Hotel:

   Our hotel will be **Herods Tel Aviv By the Beach**. All of our members will stay at the same hotel for the whole week.

   Address: 155, Hayarkon, Street, 63453, Tel Aviv Yafo (I think it is not far from Tel Aviv Marina and Hilton Tel Aviv).

   Tel: +97235216636

Sorry for the delay, since it is necessary to do some research for us to book a hotel overseas.

By the way:
Contact information: It will be very kind of you to provide us (1) the contact information of the driver or the gentleman who will pick us up at the airport on May 10th.;
(2) the address of the meeting room for the start-up companies; (3) the information for the driver;
Or, I can also have the (2) & (3) after arriving Tel Aviv.

Thank you again!

With Best Regards,

Yun Jiang

: Benad Goldwasser [mailto:benadgold@gmail.com]
: 2015 5 7 0:18
:
: Gili Ginot; Ehud Barak; Priell Nili Barak; Dan Sztybel; Gadi Ginot; ; "פיני (לידקס)"
: Re: Next step from SAIL, thank you! (update 20150410)

Dear Dr. Jiang,

It will be a pleasure to host your group during your visit to Israel next week.

1. Projects in 3-D printing
By chance, or not by chance I happen to be a shareholder in a company called Nano Dimension. This company developed a 3-D multi layer printer for the PCB market. It also developed a conductive ink based on nano particles of silver that can be used for printing on PCB's but in the future will have many other applications in the electronic industry. This company has just won the first prize in the IDTechEx competition in Berlin as you may see in the attachment:
http://www.3dprintingprogress.com/articles/7777/idtechex-announce-the-winners-of-3d-printing-europe-awards-2015

When the judge at the competition was asked for the reason he chose Nano Dimension, this is what he had to say:
Dr Jon Harrop explained: "Nano Dimension are at the forefront of 3D printed electronics, a disruptive technology that will literally reshape the $100bn PCB industry. The Dragonfly 2020 is the only professional-quality 3D printer coming to market in 2015 that is capable of prototyping the most common multilayer PCB designs. With a huge addressable market and a green field with no direct competitors, Nano Dimension are positioned to become world leader in this rapidly growing market."

If you wish me to arrange a meeting for you with Nano Dimension next week , I will be happy to do so.

2. Transportation

We made reservations for transportation for you from the airport and back, to the different meetings, to our day trip to visit start ups and the day in Jerusalem. I work through a person I know and whose services I contract for myself as well as for guests. I will be happy to ask him for a car and driver for Mr Cai and Mr. Sun. Should I tell him they need a driver all day Tuesday or for their entire stay? I will be glad to let you have his phone number when you will be in Israel and let you make your arrangements with him directly should you choose to do so.

3. Meeting room

I am not sure at what hotel you are staying and if the hotel you are staying at has meeting rooms that can accommodate 15 people. That is the reason we made other arrangements. It would of course be more convenient for you to hold the meetings with the start ups at your hotel and if you wish to book a meeting/conference room at your hotel we will gladly move the meetings to your hotel. If you decide to do so, please let me know as soon as possible so that we may let the start ups know of the new location for the meetings.

4. Hotel

We would kindly ask you to let us know at what hotel you will be staying. We need to let the drivers know where and from where to pick you up.

I hope I answered all your quests. If I may assist you in any other matter please let me know. It would be very helpful if you could do so no later than Thursday, as Friday and Saturday are usually not working days in Israel and it will be more difficult to arrange things on these days.

Best Regards,

Benad

Benad Goldwasser MD MBA

On May 6, 2015, at 4:24 PM, wrote:

Dear Prof. Goldwasser and all,

Thank you very much for all the arrangements! We much appreciate your kindness and consideration.

We are discussing the detailed schedule. I believe we will reach the plan tomorrow, and will inform you as soon as possible.

Besides the schedule, we would also like to bother you for the following details, if possible:

1. Projects in other fields:

   Our main task is to see the great technology in medical/pharma field in Israel. Many thanks for the arrangement.

   As far as we know, Israel is also very famous for its advanced tech in 3D metal printing, advanced manufacture, etc..

   Is it possible to introduce any project company in the above field? We clearly know that the time is quite limited, and it may be a little abrupt. Our team would just like to make the most productive visit in Israel and it is the best to see the bigger picture, since SAIL focuses on not only medicine, but also several other fields.

   If possible, Some members of our team will be able to go to these projects separately.

2. Transportation:

   It is very kind for you to facilitate almost all the transportation service for us, shown in the last e-mail.

   However, considering that Mr. CAI and Mr. SUN, etc., will have other task in Israel and will go to other places separately during those days, we would also like to rent the car/van (including the local driver) for the period. Could you please kindly recommend this kind of service to us, if you have also had the same experience?

   We will afford the related expense by ourselves. And, if possible, please provide us the contact information of the vehicle service. We may contact them before or after we arrive in Israel.

3. Meeting Room:

   We would like to make sure the place for the Israeli start-up companies' presentation. From your previous e-mail, it seems that we do not need to book the meeting room in our hotel. Could you please kindly confirm?

Many thanks as always!

With Best Regards,

Yun Jiang

: Benad Goldwasser [mailto:benadgold@gmail.com]
: 2015 5 5 16:12
:
: gilieden@gmail.com; Ehud Barak; Priell Nili Barak; Dan Sztybel; Gadi Ginot;
: Re: Next step from SAIL, thank you! (update 20150410)

Dear Ms. Jiang,

Thank you for the detailed response, we will endeavor to accommodate all requests to ensure a productive and successful visit.

According to the schedule, and in light of the later arrival of Mr. CAI XIAOHONG, Mr. SUN XIDONG and Ms. Manyanmei we will have the cocktail party at Prof. Goldwasser's place on Monday, May 11 around 19:30 after the meetings with the first round of startup companies.

We suggest the following schedule, we believe this will ensure the most productive schedule:

Sunday, May 10 - You will be met at the Ben Gurion, Tel Aviv Airport. We made VIP arrangements for you so that going through security and passport control will be much easier. You will be taken to your hotel so that you may rest and freshen up. We will pick you up from your hotel for dinner in Tel Aviv at 19:00

Monday, May 11 From 8:30 to 19:00 - presentations by 10 startup companies. You will be taken from your hotel to the place of meeting at 08:00. Mr. CAI XIAOHONG, Mr. SUN XIDONG and Ms. Manyanmei will be picked up by us from the airport. We made VIP arrangements for them too and they will be driven to their hotel to rest and freshen up. Should they decide to join the start up presentations they may do so directly from the airport or from the hotel. They and the rest of the participants will be taken to Prof. Goldwasser 's place around 19:00 for a Welcome Cocktail Party.
The list of start up companies you will meet on Monday include: Zebra, Gamida Cell, Hairstetics, Medymatch. U Moove, Real View, Re-Walk, Nyxoah, Check Cap, Genefrom

Tuesday, May 12 We believe it would be interesting and efficient to visit a number of startup companies whose technology requires on site visit. The companies we will visit include: SHL (in Tel Aviv), Pluristem and Orpheus (in Haifa) and Starlet Derma (in Caesaria). We will go to dinner at the old city (ruins) of Caesarea at around 18:30. Should you decide that you prefer to attend Biomed instead of these visits we can cancel this day although I believe it will be worth while to visit these companies. Should Mr. Cai, Mr. Sun and Ms. Manyanmei decide to join us for dinner at Cesaria we can arrange transportation for them.

Wednesday, May 13 In the morning we will go to the IATA-Biomed meeting. From 13:00 to 19:00 we will have presentations by startup companies. The companies to present to you on this day are: Rescue Dose, Headsense, Ornim, Biocontrol, V-Wave, Earlysense, Vaica Medical, Medisafe. After the presentations we will go out to dinner in a Tel Aviv Restaurant.

Thursday, May 14 We will travel to Jerusalem. In the morning we will visit the Yad Vashem Holocaust Museum. In the late morning and afternoon we will take a guided tour of Old Jerusalem and in the evening we will enjoy a Jerusalem Restaurant. Should Mr. Cai decide to join us for this day we will arrange transportation for him from Jerusalem to the airport around 18:30 so he will have ample time to reach his flight.

Friday, May 15 – In Israel, Friday is usually not a working day so it may be difficult to arrange meetings with start up companies. We could suggest a day in Tel Aviv, a trip to the Dead Sea or any other request you may have.
You may make a request in advance or we may discuss this on your arrival.

Saturday, May 16 - free morning – departure to airport noon time.

We have no doubt, that you will experience a very diverse and exciting group of startup companies and gain deep insight to the mutually beneficial opportunities. We look forward to exploring these opportunities with you.
Because most of the executives from these start ups will attend the Biomed Conference, I am afraid that there is little flexibility in changing the day and time of the scheduled meetings with them. Of course if you prefer to spend more time at Biomed, we can cancel the day tour on Tuesday May 12 although I would not recommend this.

Please let us know of any concerns or questions. As stated previously, we will be pleased to support you with any special arrangements.

Best regards,

Benad

On May 4, 2015, at 5:43 PM, wrote:

Dear Prof. Goldwasser and all,
Thank you very much for your mail! And apology for the delay of the reply, for we need to co-ordinate with each member and we had several days off for the Labor Holiday in China.

I am afraid that there are some modifications in our trip to Israel, mainly for:

a. all the members will not arrive at Tel Aviv at the same time, and will not leave together, either. Mr. CAI XIAOHONG (President of SAIL) and Mr. SUN XIDONG (Vice President of SAIL) will arrive at May. 11th. So, we suggest to

have the cocktail party or any formal dinner after Mr. CAI and Mr. Sun arrive on May 11th or later.

b. Mr. CAI will have another affair in Israel. So, I am afraid that he may be absent for some of the events. Mr. CAI will also leave earlier on May. 14th..

c. All the other members will leave on May 16th.. All the flight information is listed below and in the attachments.

The details are as follows (please also see the attachments):

Day 1, May 10th., Sunday

d. Members of Group 1 will arrive at Tel Aviv. Group 1 includes 6 members: (1) Dr. CHEN QUN (Shanghai United Imaging); (2) Mr. HUANG SHI (CEO of Shenzhen Kangva); (3) Mr. ZHANG JIN KANG (CEO of Shanghai Linkon); (4) Mr. ZHANG YOUBIN (Deputy Manager of SAIL); (5) Dr. SHEN SIYU (Associate of SAIL), and (6) Dr. JIANG YUN.

e. Flight: TK791 (Turkey Airline); Arrival at 11:20 a.m. at TLV (Ben Gurion International Airport)

f. Mr. CAI XIAOHONG (President of SAIL) and Mr. SUN XIDONG (Vice President of SAIL) will arrive at May. 11th. So, we suggest to have the cocktail party after Mr. CAI and Mr. Sun arrives on May 11th.

Day 2, May 11th., Monday,

a. Presentations by start-up companies.

b. Group 2 will arrive at Tel Aviv. Group 2 mainly includes 3 members: (1) Mr. CAI XIAOHONG (President of SAIL); (2) Mr. SUN XIDONG (Vice President of SAIL); (3) MS. MANYANWEI (Deputy Director of SAIL).

Flight: TK794 (Turkey Airline); Arrival at 11:20 a.m. at TLV (Ben Gurion International Airport)

Day 3, May 12th., Tuesday

a. Mr. CAI XIAOHONG, Mr. SUNXIDONG and Ms. MAN YAN WEI will have another affair in Tel Aviv.

b. If possible, We suggest that rest of the members will visit the BIOMED Exhibition.

Members who will go to visit the BIOMED Exhibition include: (1) Dr. CHEN QUN (Shanghai United Imaging); (2) Mr. HUANG SHI (CEO of Shenzhen Kangva); (3) Mr. ZHANG JIN KANG (CEO of Shanghai Linkon); (4) Mr. ZHANG YOUBIN (Deputy Manager of SAIL); (5) Dr. SHEN SIYU (Associate of SAIL); (6) Dr. JIANG YUN (SAIL); (7) Dr. WU JUN (Chairman of Cenova).

In the attachment, members who need the BIOMED Registration are shown also, as well as their arrival and departure flight information.

Day 4, May 13th., Wednesday

a. We may still have the start up companies meeting that day. Or go to the BIOMED Exhibition in the morning, if you suggest.

b. Mr. CAIXIAO HONG will be able to attend only half day of the event, for he has other tasks.

Day 5, May 14th., Thursday

a. Mr. CAI XIAOHONG will leave on the evening of May 14th..

Departure Flight: LY75 (Israel Airline); Departure Time: 22:00 from TLV (Ben Gurion International Airport)

b. Looking forward to your suggestions for the arrangement on that day.

Day 6, May 15th., Friday
Looking forward to your suggestions for the arrangement on that day.

Day 7, May 16th., Saturday

a. All the members will leave on the afternoon of May., 16th.

b. Departure Flight: TK787 (Turkey Airline); Departure Time: 15:45 from TLV (Ben Gurion International Airport)

We are also looking forward to your suggestions for the arrangement for the rest periods of schedule (Please see the attachment).
And, we also hope that we will have the chance to visit Jerusalem, if it is possible and convenient for you to arrange so. (And it will be OK if Mr. CAI misses Jerusalem visit, for he will leave earlier on May 14th.)

So far, we are in the process of visa in Embassy of Israel. We will bother you for the visa application if necessary.

Regarding **Hotel**, we are looking for the proper one around Shaul Hamelech Blvd or the downtown of Tel Aviv. We will inform you the name of the hotel as soon as it is confirmed.

Many thanks again! Any of your assistance and suggestions are greatly appreciated.

With Best Regards,

Yun Jiang

----- -----

:"Benad Goldwasser" <benadgold@gmail.com>

:2015-04-27 01:57:31 ( )

: " " <jiangyun@cn-sail.com>

: gilieden@gmail.com, "Ehud Barak" <ehbarak1@gmail.com>, "Priell Nili Barak" <nilipriell@gmail.com>, "Dan Sztybel" <dansztybel@gmail.com>, "Gadi Ginot" <gadi@physio-logic.co.il>

: Re: Next step from SAIL, thank you! (update 20150410)

Dear Ms. Jiang

We are all waiting excitedly for your visit to Israel.
In the attachment bellow there are 10 names of people from your delegation. I believe that you informed us that 11 people are to arrive. Could you kindly let us know who is the eleventh person as we would like to register you to the Biomed meeting.

In addition I would like to seek your consent or feedback to the itinerary we would like to suggest to you:

Sunday May 10 - depending on when you will arrive. We would like to have a cocktail party at Prof. Goldwasser's place on the beach around 19:00.
Monday May 11 From 8:30 to 19:00 - presentations by 10 start up companies. We will then go to dinner
Tuesday May 12 We will travel to a number of start up companies whose technology requires on site visit. Dinner at the old city (ruins) of Caesaria
Wednesday May 13 In the morning we will go to the IATA-Biomed meeting. From 13:00 to 19:00 presentations by start up companies
Thursday May 14 We will travel to Jerusalem to the Yad Vashem (Holocaust) Museum and the old city.

Friday May 15 - depends on your flight schedule

Overall you will meet with 20 to 25 companies including most or all those you requested. The itinerary is planned so that you may get some exposure to our country, its history and culture.

Best Regards

Benad Goldwasser MD MBA
<20150504 updated List of Members of SAIL Delegation.docx><primary schedule 20150504-from SAIL.xlsx>